



Introduction to Workshop Training

1. What percent of a store's staff typically represents their top producers? _____ %
2. What percent represents the bottom feeders? _____ %
3. What are the four training deliverables typically available to stores today?

- _____
- _____
- _____
- _____

4. The key to delivering and maintaining a high level of performance in any field is to have

5. What are the three most common learning types?

- _____
- _____
- _____

6. The standardized approach used in the Simply Smart Training Approach is IMA, What does each letter stand for?

I _____

M _____

A _____

7. The three keys to conducting effective workshops are:

(1) _____

(2) _____

(3) _____



Facilitator evaluation